

ATTOCK PETROLEUM LIMITED

CORPORATE BRIEFING SESSION

For the year ended June 30, 2025



GROUP COMPANIES



Attock Group of Companies is the only fully integrated group covering all segments of oil and gas industry from exploration, production and refining to marketing of petroleum products, besides being also engaged in power generation, manufacturing and trading of cement etc.



INCORPORATION AND SHAREHOLDING STRUCTURE

APL was incorporated in 1995 with investments from Pharaon Investment Group Limited, The Attock Oil Company Limited and its Group Companies.

CURRENT SHAREHOLDING

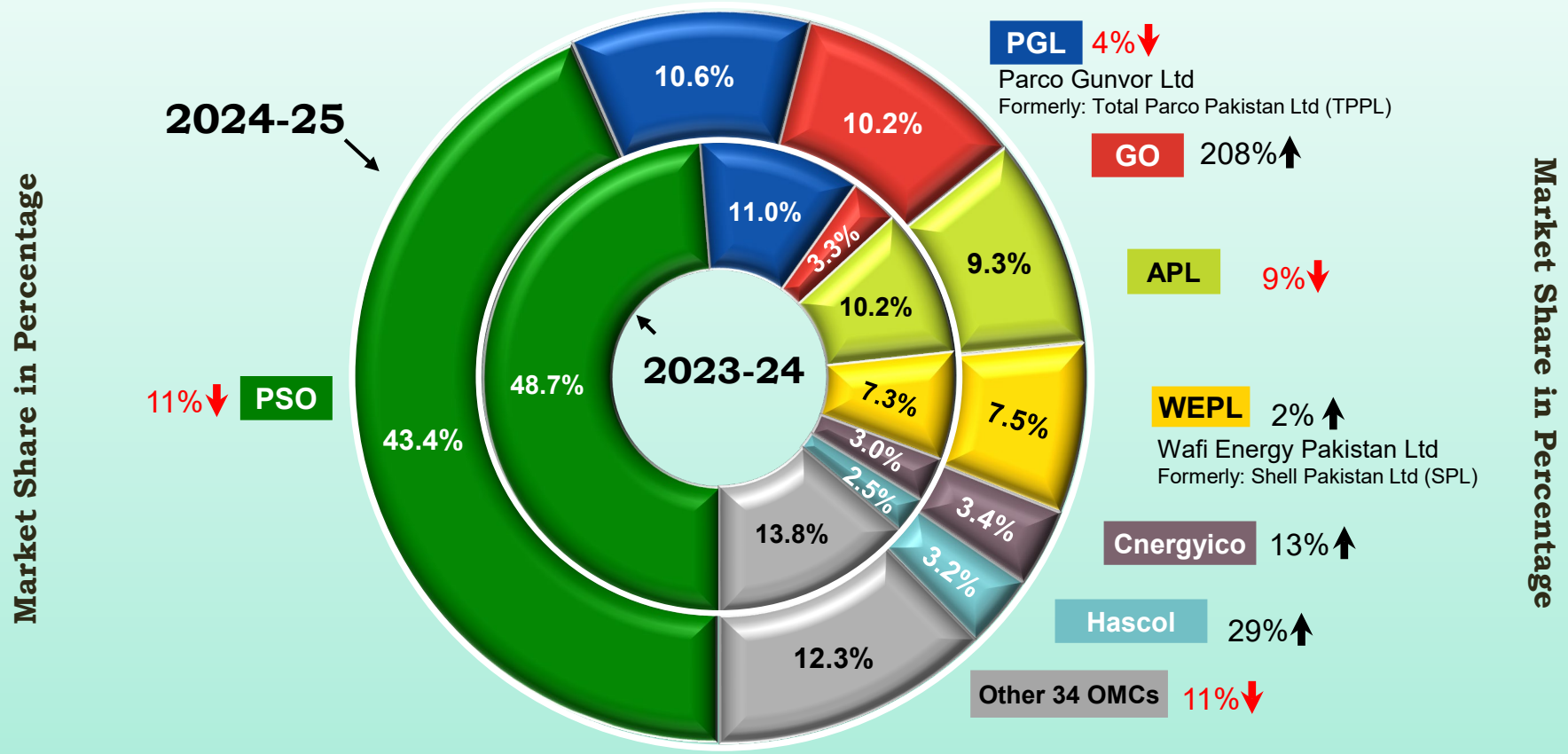
➤ Pharaon Investment Group Limited Holding SAL	34.38%
➤ Attock Refinery Limited	21.88%
➤ APL Employees Welfare Trust	7.04%
➤ Pakistan Oilfields Limited	7.02%
➤ Directors/Executives	6.97%
➤ The Attock Oil Company Limited	2.20%
➤ General Public/Other Institutional Shareholders	20.51%
Total	100.00%



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OVERALL MARKET SHARE

JULY – JUNE 2024-25 VS 2023-24



PSO PGL GO APL WEPL Energyico Hascol Other 34 OMCs

Volumes in Million M.Tons	2024-25	7.25	1.76	1.71	1.55	1.25	0.57	0.54	2.06
	2023-24	7.68	1.74	0.52	1.61	1.16	0.48	0.39	2.18

Jul – Jun 2024-25 (Quantity in M.Tons)

Jul – Jun 2023-24 (Quantity in M.Tons)

APL 1.55 Million
Industry (OMCs) 16.70 Million

APL 1.61 Million 3%↓
Industry (OMCs) 15.76 Million 6%↑

Source: Oil Companies Advisory Council (OCAC).

FINANCIAL PERFORMANCE FOR THE YEAR ENDED JUNE 30, 2025 (Compared with last financial year)

Key Highlights

Net sales revenue **Rs. 474 billion** as Against **Rs. 526 billion** 2024 reflecting an decrease of 10%

Sales volume fell by 3%, mainly due to lower demand for Furnace Fuel Oil and Bitumen from IPPs and reduced development activities, resulting in a 15% decline in gross profit.

Profit after tax of **Rs. 10 billion** which is 25% less than last year's profit after tax.

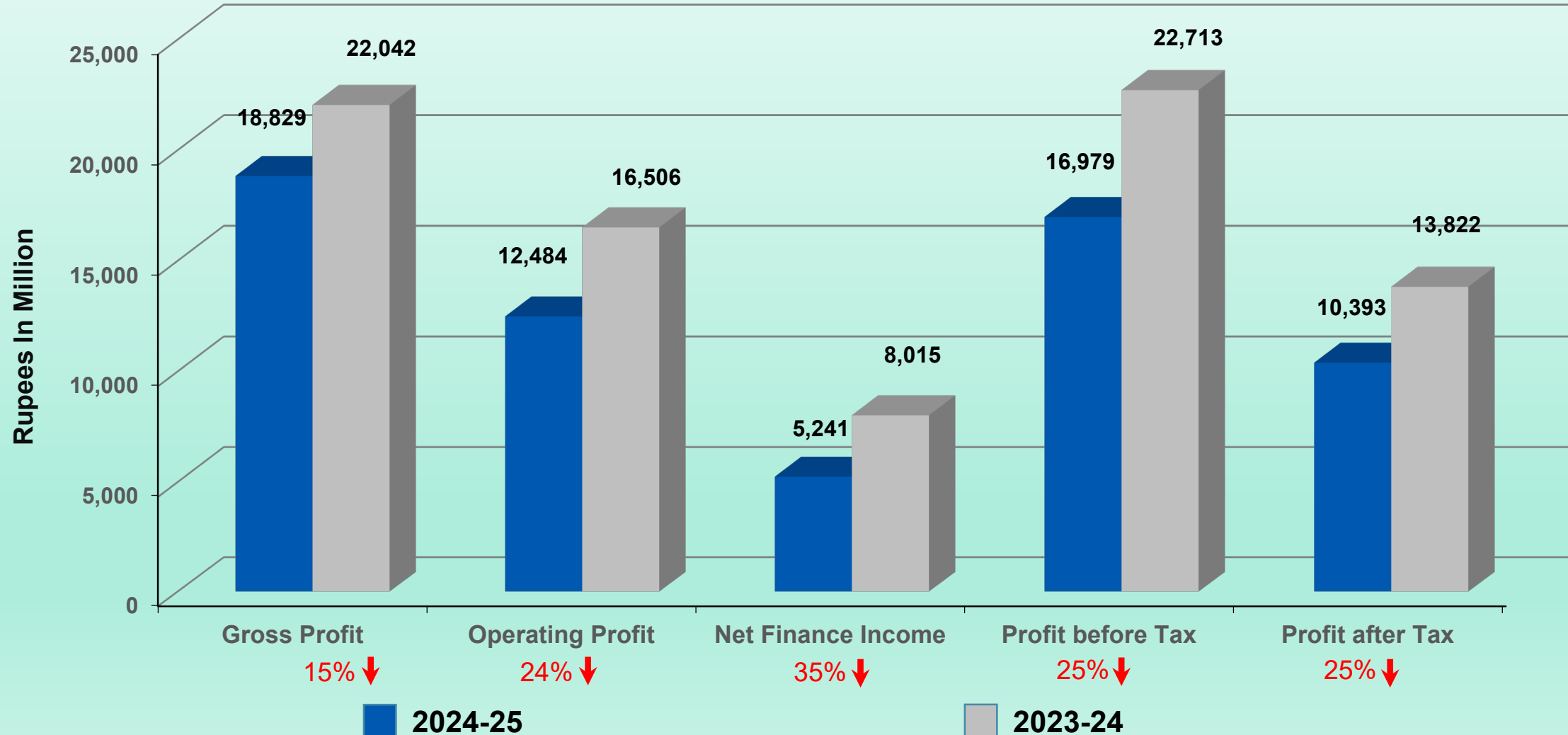
FINANCIAL PERFORMANCE FOR THE YEAR

Profit & Loss

	2024-25	2023-24	
Industry Sales Volume OMCs (Qty in M.Tons)	16,696,386	15,758,473	6% ↑
APL Sales Volume (Qty in M.Tons)	1,551,322	1,605,261	3% ↓
Average Selling Price (Rs./M.Ton)	292,172	316,585	8% ↓
Gross Sales Revenue (Rs. in Million)	482,429	538,095	10% ↓
Gross Profit (Rs. in Million)	18,829	22,042	15% ↓
Net Profit (Rs. in Million)	10,393	13,822	25% ↓
Earnings Per Share (Rs./Share)	83.53	111.09	25% ↓

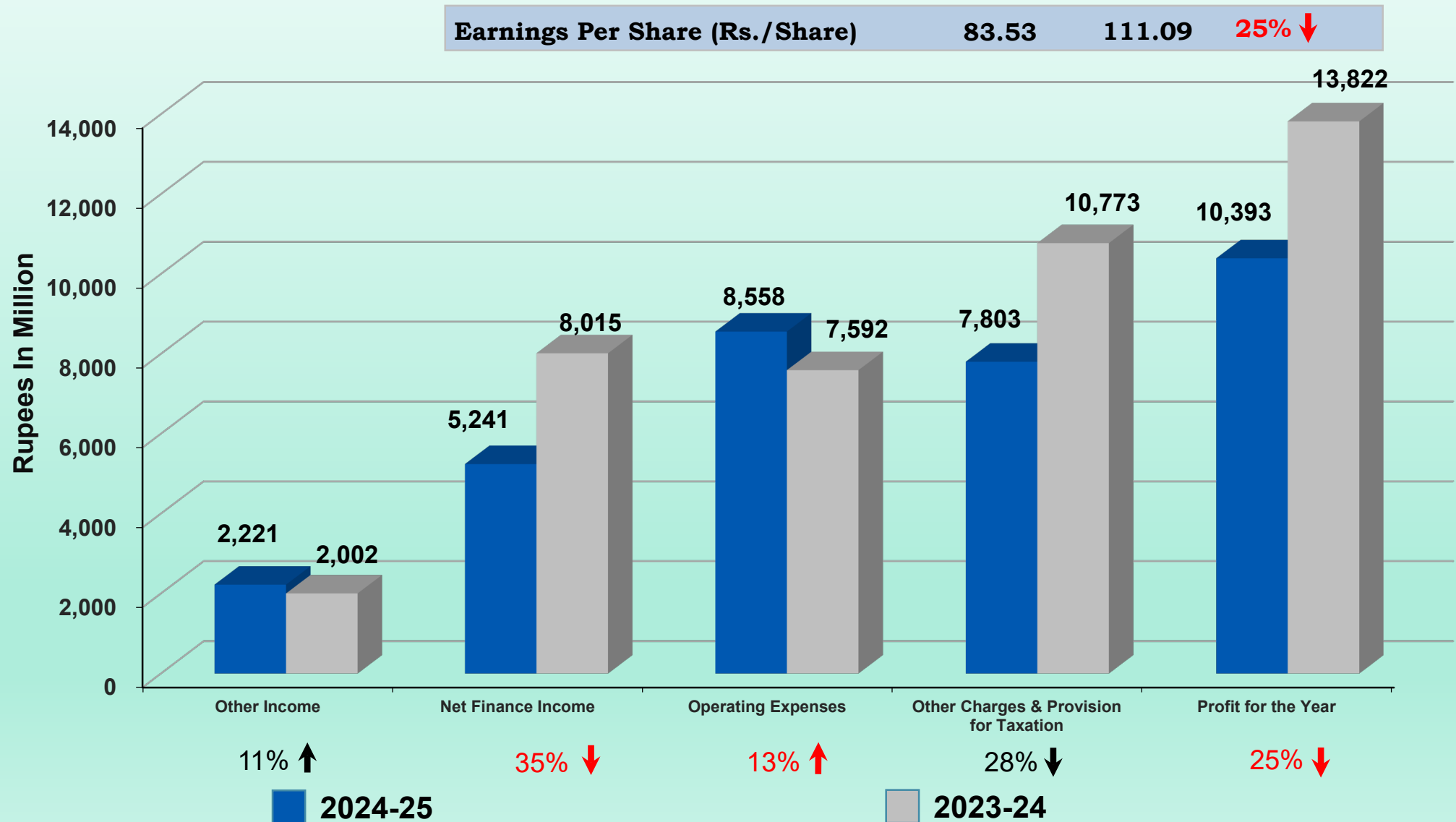
FINANCIAL PERFORMANCE FOR THE YEAR

Profit & Loss



FINANCIAL PERFORMANCE FOR THE YEAR

Other Income & Expenses



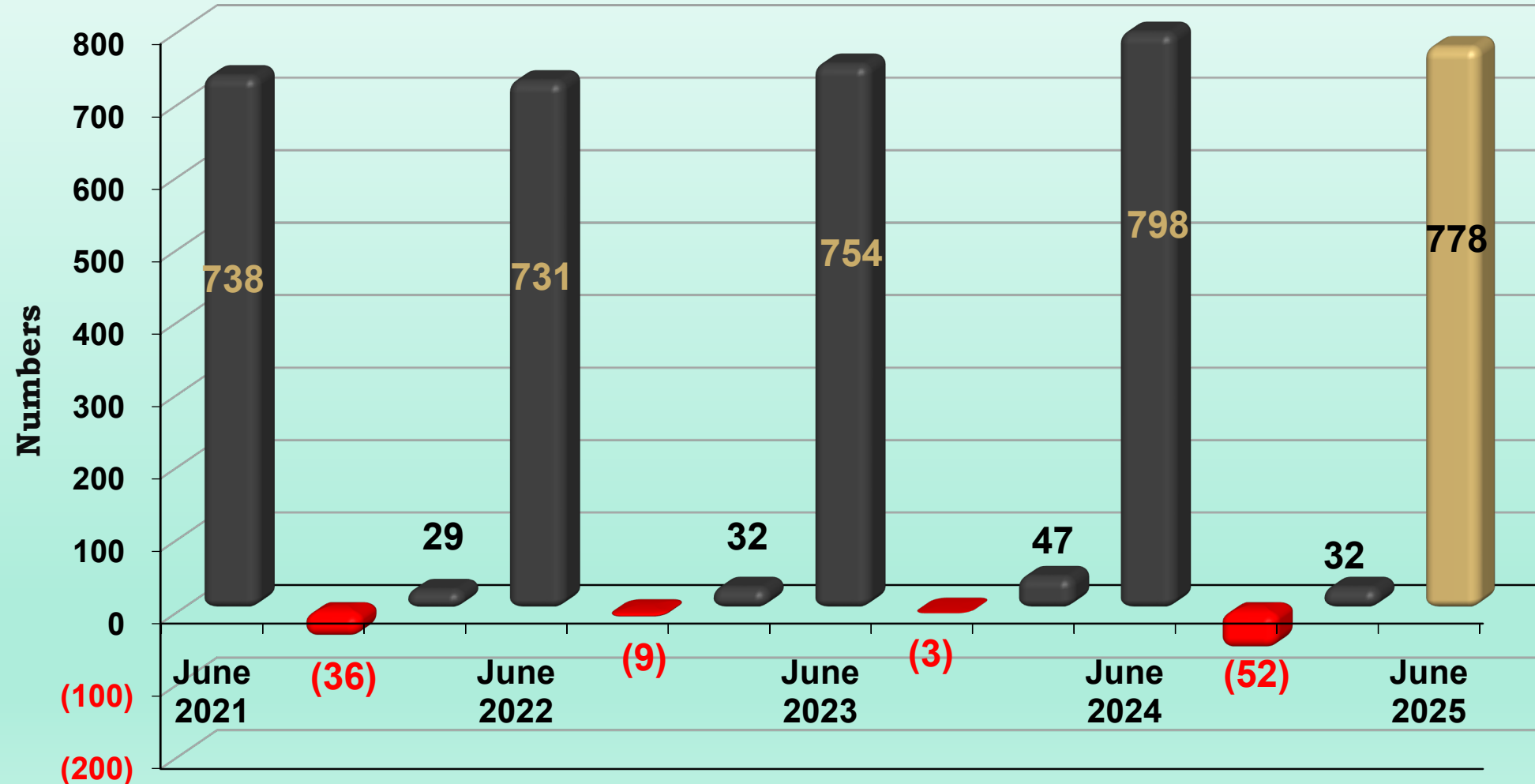
DETAIL OF STORAGE CAPACITIES

As at June 30, 2025

	STORAGE TERMINAL	M. TONS
1.	Rawalpindi Bulk Oil Terminal	19,420
2.	Machike Bulk Oil Terminal	60,998
3.	Mehmoodkot Bulk Oil Terminal	17,028
4.	Shikarpur Bulk Oil Terminal	10,987
5.	Sahiwal Bulk Oil Terminal	16,128
6.	Daulatpur Bulk Oil terminal	13,887
7.	Port Qasim Bulk Oil Terminal	39,442
8.	Dera Ismail Khan Bulk Oil Terminal	18,908
9.	Korangi Bulk Oil Terminal	14,087
	Total	210,885

RETAIL OUTLETS ANALYSIS

NO. OF RETAIL OUTLETS (RETAIL GROWTH IN LAST FIVE YEARS)



Note: 52 (Nos) non-performing retail outlets have been excluded from the retail network during the period under review.

PRICE BREAKUP OF PETROLEUM PRODUCTS

As at October 31, 2025

Description	High Speed Diesel (Retail) Rs. Per Litre	Premier Motor Gasoline (Retail) Rs. Per Litre
Ex-Refinery /Cost of Supply	173.20	157.27
Petroleum Levy	77.01	78.02
Climate Support Levy	2.50	2.50
Inland Freight Equalization Margin (IFEM)	6.20	8.72
OMC's Margin	7.87	7.87
Dealer's Commission	8.64	8.64
Ex-Depot Price (excl. Sales Tax)	275.42	263.02
Sales Tax (0% on HSD & PMG)	-	-
Maximum Ex-Depot Sales Price	275.42	263.02



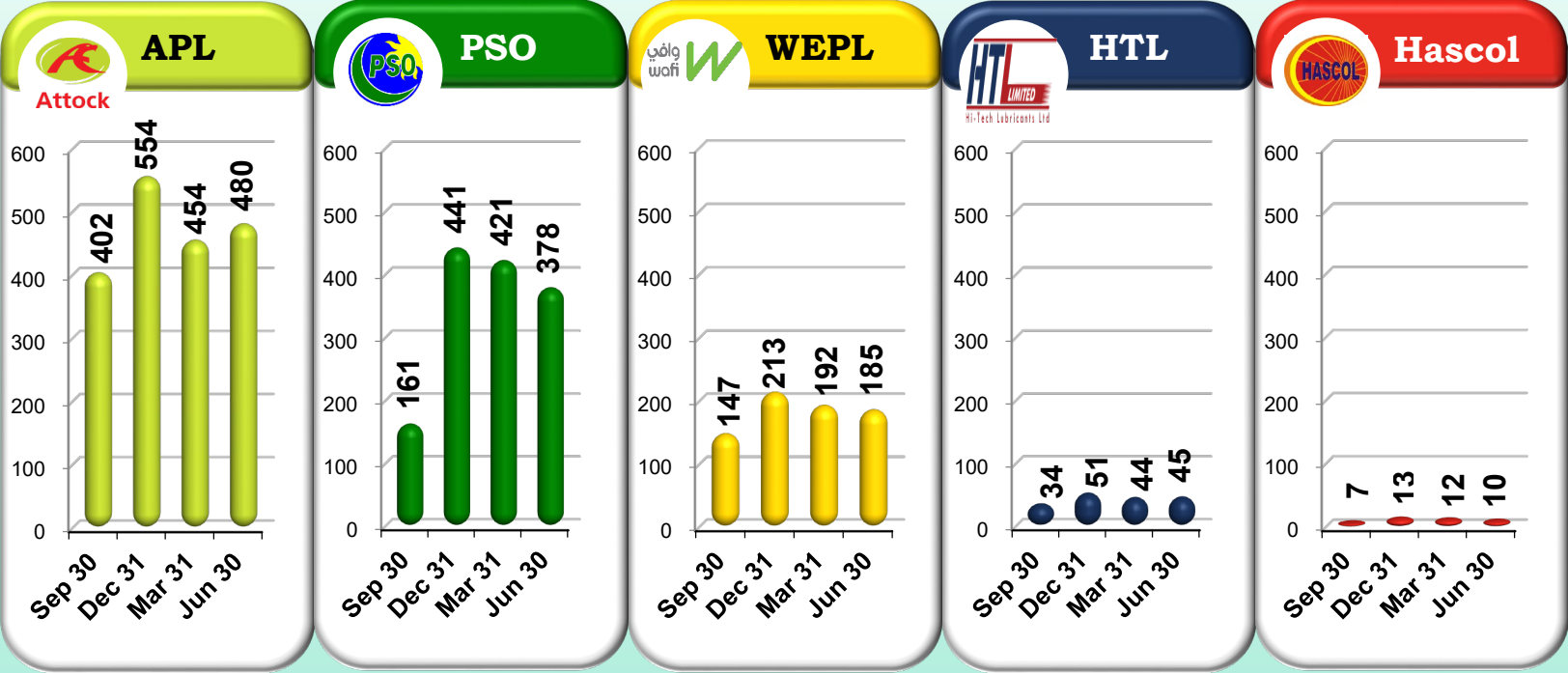
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MARKET ANALYSIS

MOVEMENT IN MARKET VALUE PER SHARE ON PSX

FOR THE YEAR JULY – JUNE 2024-25

Rs./Share
(Quarter end)

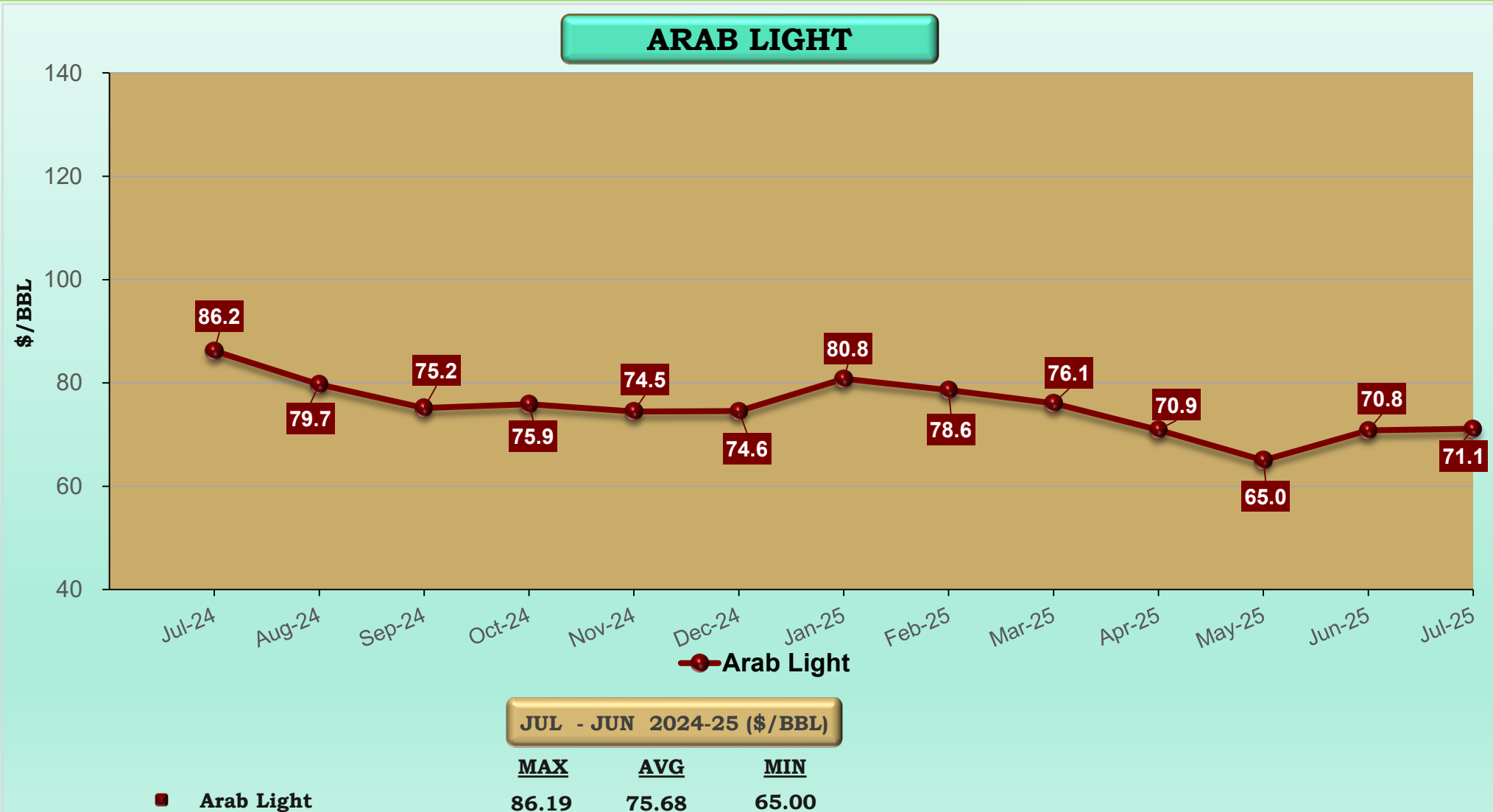


Highest (Jul-Jun) Rs./Share	575.0	465.0	249.9	63.2	15.5
Lowest (Jul-Jun) Rs./Share	371.5	154.2	127.0	30.5	6.0
Paid-up-Capital (as at Jun 30, 2025) Shares	124.42 Million	469.47 Million	214.02 Million	139.20 Million	999.12 Million
Shareholder's Equity (as at Jun 30, 2025) Rs.	66,439 Million	250,291 Million	23,247 Million	6,125 Million	(91,394) Million
Market Capitalization (as at Jun 30, 2025) Rs.	59,672 Million	177,240 Million	39,528 Million	6,277 Million	9,652 Million

PRICE TREND ANALYSIS

INTERNATIONAL CRUDE OIL PRICES

FOR THE YEAR JULY – JUNE 2024-25



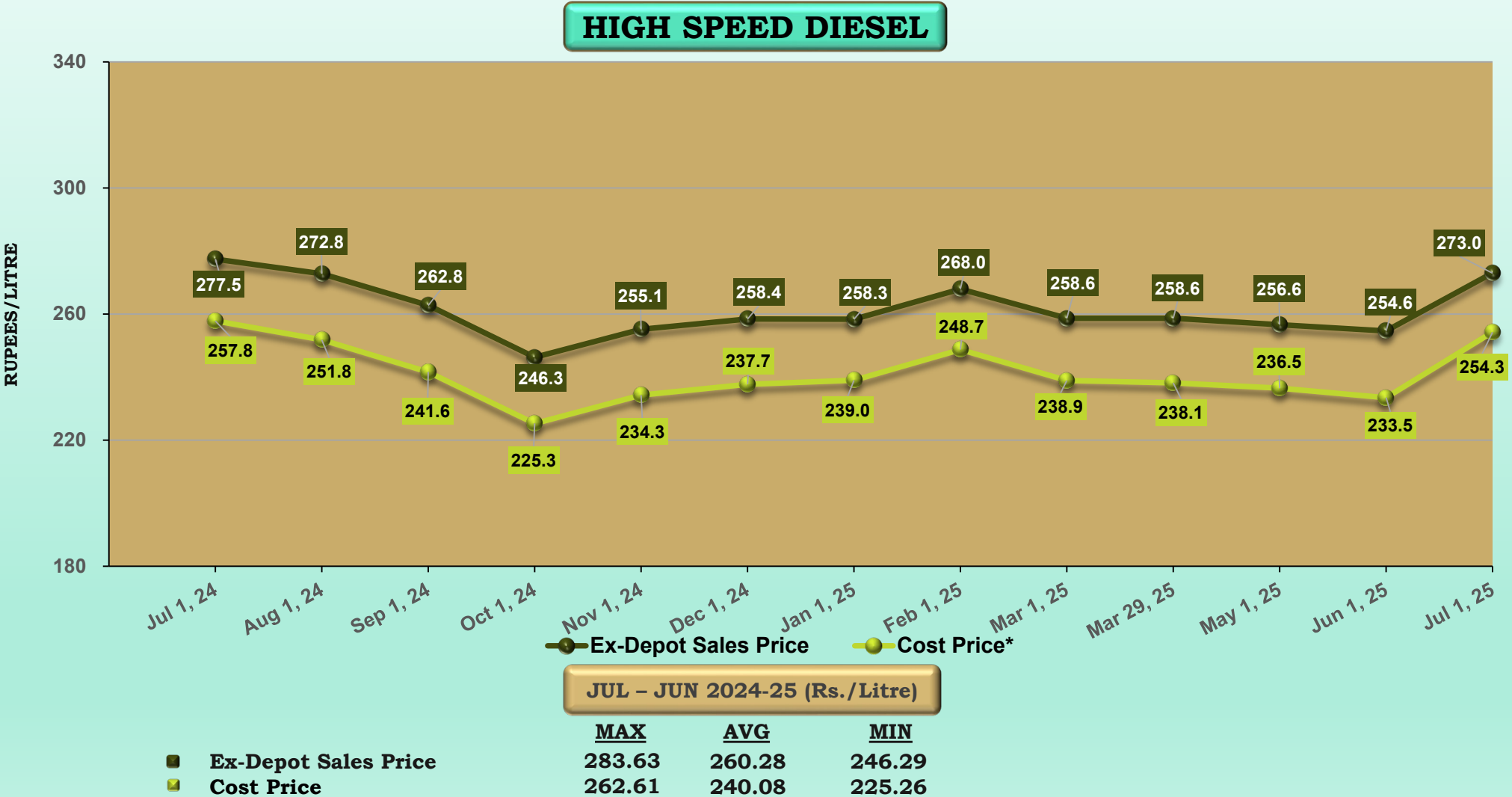


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SALES PRICE TREND

POL PRODUCTS PRICES

FOR THE YEAR JULY – JUNE 2024-25



*Cost Price = Ex-Refinery Price + Petroleum Levy

Note: Prices are changed on fortnightly basis, however, here we have presented prices applicable at the beginning of the month only.

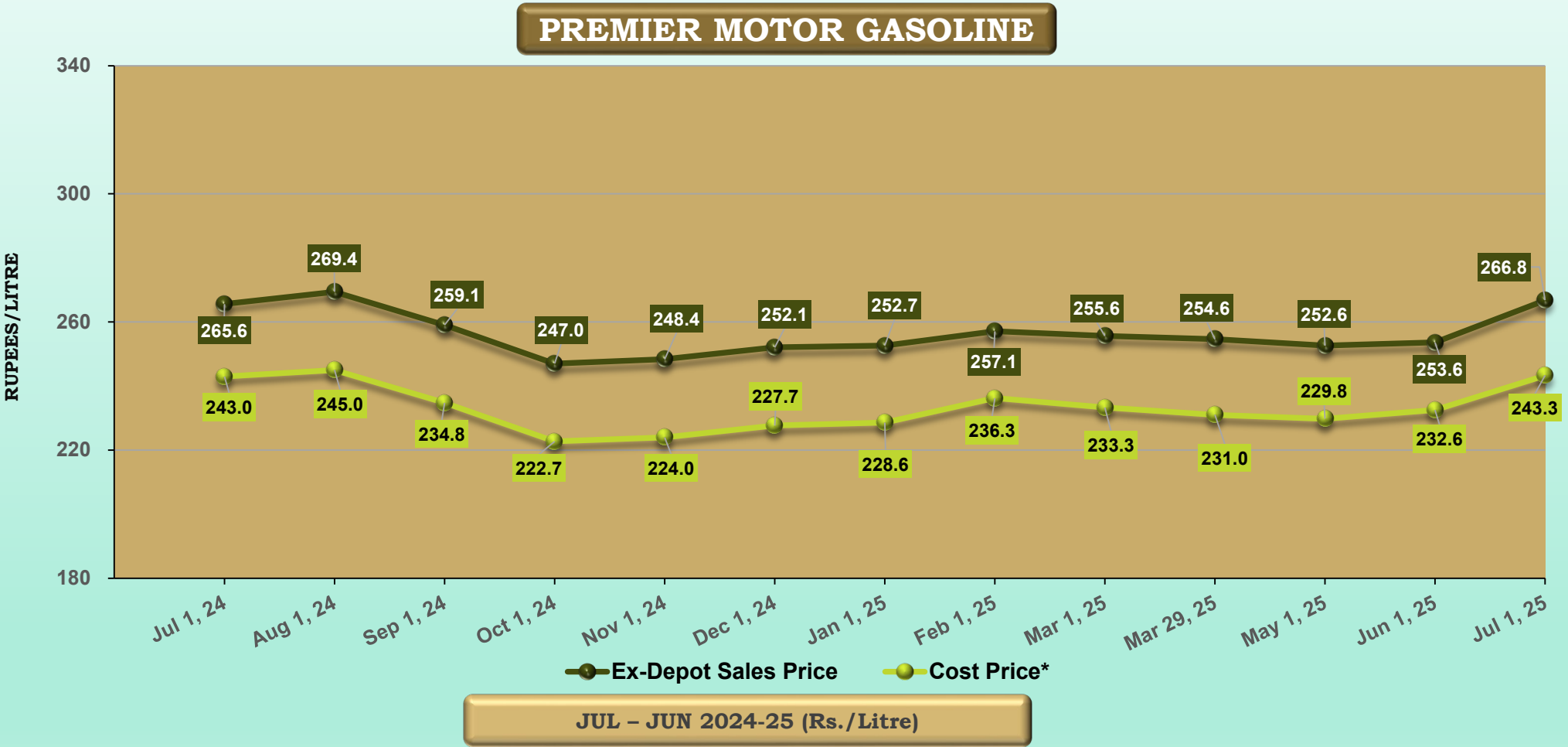


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SALES PRICE TREND

POL PRODUCTS PRICES

FOR THE YEAR JULY – JUNE 2024-25



■ Ex-Depot Sales Price
■ Cost Price

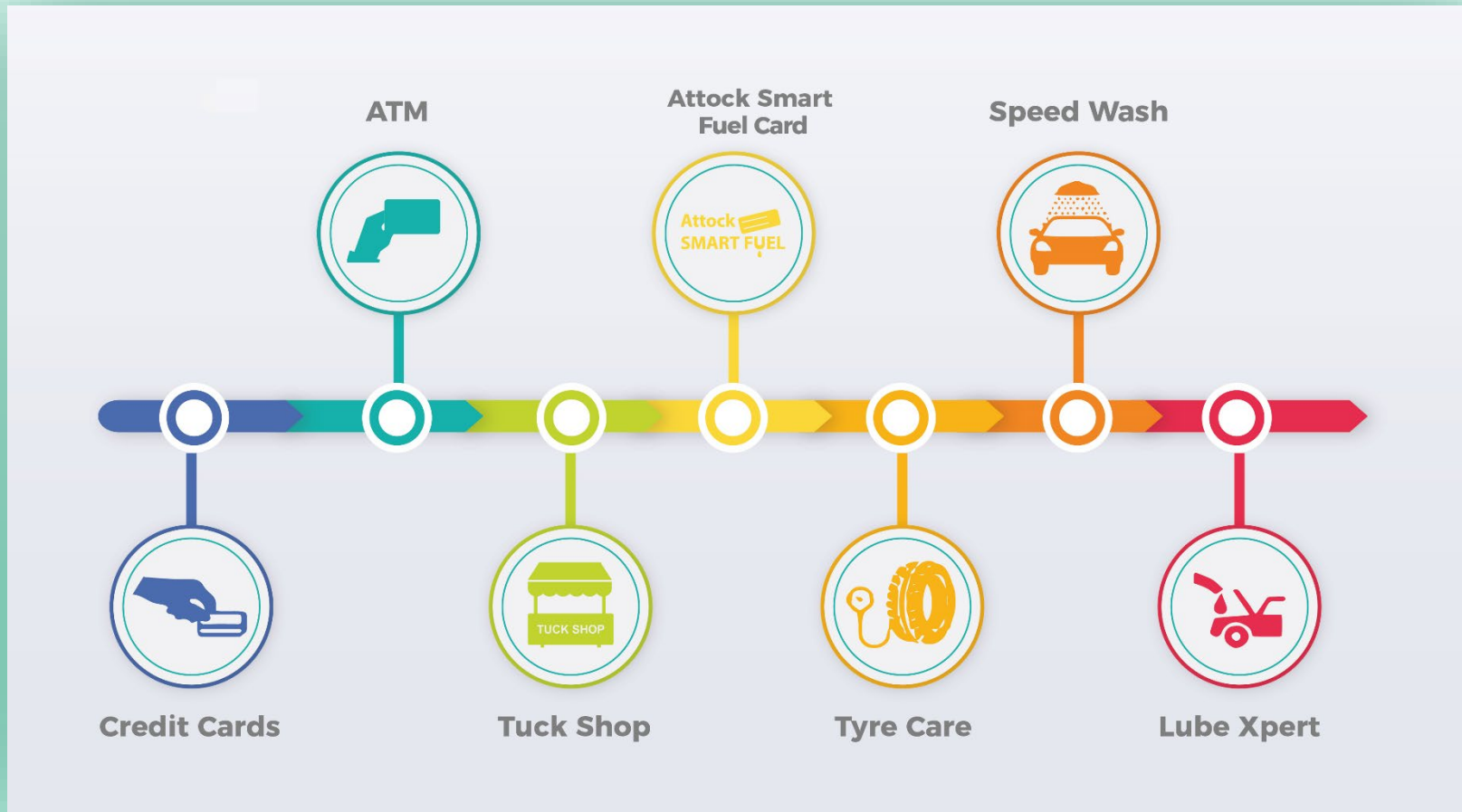
	MAX	AVG	MIN
Ex-Depot Sales Price	275.60	255.57	247.03
Cost Price	251.30	232.47	222.73

*Cost Price = Ex-Refinery Price + Petroleum Levy

Note: Prices are changed on fortnightly basis, however, here we have presented prices applicable at the beginning of the month only.

NON-FUEL RELATED SERVICES

- The Company offers following non-fuel related services at its retail outlets/petrol pumps.



THANK YOU



LET'S **UNITE** FOR
A PROSPEROUS **PAKISTAN**

FUELING THE NATION'S SPIRIT

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